TAKE THE NEXT LOGICAL STEP -

UPGRADE TO PEOPLESOFT 9.2.

1. INTRODUCTION

Oracle´s PeopleSoft Enterprise applications have significantly expanded over time. As a PeopleSoft customer, Application Upgrade is something that keeps popping up on your radar every now and then. PeopleSoft releases new and better versions from time to time. One of the most important decisions that come your way is whether you want to adopt the new version or not.
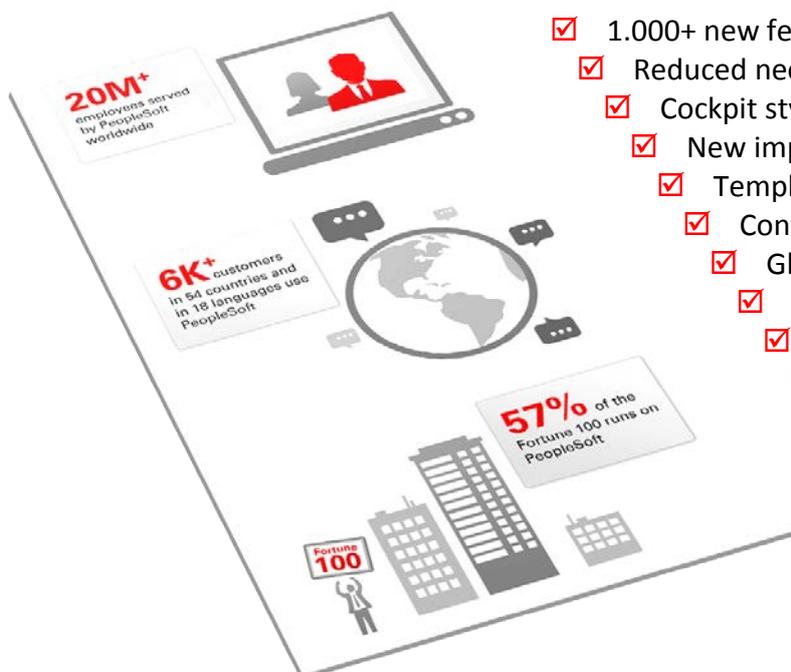
- ☒ What do I get with the upgrade?
- ☒ How to upgrade?
- ☒ How to select the right implementation partner?

This white paper explains guides you through the new features in 9.2 version, why you should upgrade now, issues when dealing with the wrong and how to select the right implementation partner.

2. WHAT DO I GET WITH THE UPGRADE?

With over 25 years of providing the best-in-class solutions, Oracle´s PeopleSoft 9.2 delivers a new and revolutionary user experience and over 1.000 new features.

Enhanced Application Functionality

- ☑ 1.000+ new features and enhancements
- ☑ Reduced need of customizations
- ☑ Cockpit style command centers
- ☑ New improved user experience
- ☑ Template based transactions
- ☑ Contextual related actions
- ☑ Global, free-text search
- ☑ New mobile capabilities
- ☑ New mobile capabilities
- ☑ Lower ownership cost
- ☑ Invest in Innovation

3. USER BENEFITS IN 9.2

PeopleSoft 9.2 has a new and improved user experience that changes the way how users interact and takes the user experience to the completely new level.

Users can now navigate with a global text search and can directly act on the search results. Information display is presented visually as much as possible allowing the users to work faster. Consolidation of user tasks, alerts, links and reports also has a significant effect on user productivity which results in increased savings.

In addition to a new user experience, new PeopleSoft delivers comprehensive business and industry solutions that addresess the most delicate business requirements in HR, finances and supply-chain management.

PeopleSoft 9.2 Human Capital Management includes smart HR template-based transactions, redesigned time entry and consumer oriented recruiting experience.

As if 1.000+ new features were not enough to get you thinking about implementing or upgrading, PeopleSoft Update Manager is designed to reduce the cost so it completely transforms the maintenance process.

The 9.2 version brings many components that reduce the total cost with enterprise software ownership.
- ☑ Greater user adoption
- ☑ Increased user efficiency
- ☑ Decreased training costs
- ☑ Higher productivity
- ☑ Streamlined business processes
- ☑ Reduced need for customization
- ☑ Lower cost to stay current

4. POSSIBLE ISSUES WHEN UPGRADING TO 9.2

Most of the processes and activities that companies undergo when implementing or upgrading PeopleSoft have not experienced many changes in the last 10 years. On the other hand, risks have been increasing significantly. The recent research conducted by ZDNet has shown that:

- ☑ More than 60% of PeopleSoft implementations and upgrades have missed deadlines
- ☑ Under 50% of companies stated that their benefits realization was larger than 50%
- ☑ More than 70% of them have bigger costs than expected

Now, organizations are working hard to learn from the challenges that other companies have experienced. They seek the way to improve these statistics in order to gain as much ROI as possible.

Not knowing these issues and successfully avoiding them, is one of the biggest problems that companies encounter when trying to choose the right partner for implementation or upgrade of their PeopleSoft solution.

This is the list of most common and costly challenges that companies stumble upon:

☑ **Badly designed security and expensive post implementation**

Most companies do not implement or upgrade their systems as they should do. This has been proved as a short-sight and always results in expensive redesign projects that could have been avoided by doing it on time and with a right partner.

☑ **No automation of manual processes**

Many companies that deal with implementation and upgrading of PeopleSoft solutions do not take seriously the process automation and is one of the first things to postpone when budget pressures occur. Once postponed, the automation often never happens which can be costly and time-consuming.

☑ **Bad configuration management**

Installing multiple environments at once, an approach that companies often take, makes the configuration management a critical part of the process. Ensuring that the tested and validated configurations make it into the target environment is a challenge for most companies dealing in PeopleSoft implementations and it represents a time-consuming part of every PeopleSoft project.

☑ **Inconsistent processes**

Inconsistent processes and system setups increases the number of inconsistencies in accounting, transactions which leads to spending time in vetting discrepancies. Implementation of consistencies is an oversight made by many of the companies dealing with PeopleSoft implementations.

☑ **Leaving out the controls and compliance requirements**

As the pressure from deadlines increases, achieving the desired control and compliance requirements often becomes a low priority. Many PeopleSoft integrators do not even include this in their proposals to customers leaving the task to the customer who often does not have the time or knowledge to incorporate this important element in their implementation or upgrade project.

5. WORKING WITH THE RIGHT PEOPLESOFT PARTNER

If you have experienced or just want to avoid any of the above challenges, Apex Informatics could provide you with assistance and experience that you need in order to make your project a successful one.

Below we explore some of the common challenges that clients have experienced and how were they solved with the help of Apex Informatics experience and knowledge of PeopleSoft.

CUSTOMER SUCCESS STORY

PEOPLESOFT FSCM 9.2 UPGRADE

The Client
The client is world's leading manufacturer and supplier of carbide burs, pneumatic air tools and specialty abrasives with plants in USA and Scotland

The Business Imperative
The client had implemented the PeopleSoft FSCM since 2005 for IN, PO, ePro, AP, GL, AR, BI modules. This PeopleSoft system is tightly integrated with various external applications like SciQuest, High jump and EDI. The solution was supposed to meet the following business objectives:

➤ Increased efficiency and accuracy
➤ Minimize number of customizations
➤ Reduce maintenance costs
➤ Improve user productivity
➤ Automated fulfillment process
➤ Automated procure-to-pay
➤ Automated quote-to-cash

	Fact File
Product	PeopleSoft FSCM 9.0 and 9.2 (IN, PO, ePro, AP, GL, AR, BI)
Technology	PeopleTools 8.50 and 8.53, SQL Server, STAT, Web Logic, Control-M
Industry	Manufacturer
Employees	2500
Country	USA, Scotland, England

Client Benefits
The Client received the pre-built library of tests which can be re-used for future projects such as maintenance updates, new module implementations, etc.

➢ Test execution and reporting on test outcomes were completed in a very short time due to the one-click execution and playback nature of PTF scripts, further enhanced by the test automation features.
➢ The Client repeated the tests with different PTF Test Cases and achieved similar results.
➢ Apex Informatics ready to use PTF test scripts aided in the reduction of the final completion time.

6. APEX INFORMATICS – THE NEXT LOGICAL STEP

Apex Informatics provides detailed planning, implementation, optimization and upgrades for your PeopleSoft applications. With extensive amounts of knowledge and experience with PeopleSoft applications, Apex Informatics gives their clients the ability to meet their goals, with a strong focus on quality, experience transfer, and simplification of the processes.

7. WHY APEX INFORMATICS?

Apex Informatics has a 100% proven success rate with every individual project. Our innovative approach to every customer demand enables us to shorten the timelines, reduce the risks and avoid the unnecessary customizations, thus giving our clients a cost-effective solution.

☑ Fast and cost-effective implementation and upgrade to PeopleSoft 9.2
☑ Proven built-in solution to even further improve the business process
☑ Free automated testing for standard and custom PeopleSoft processes
☑ Fixed fee upgrades

Compared to traditional IT services and consulting companies, Apex Informatics has a completely different approach. Instead of assigning our team of consultants to work on a project, we take a different approach – we use our proven pre-built solutions and use them to solve all parts of the project that are common to every PeopleSoft implementation and upgrade.

You have the need	Apex Informatics has the solution
Learn about new features and how will they affect your system	We will inform you and provide advices on how to do the upgrade and how will it affect your business processes
Learn about technical demands for the upgrade	We will perform a readiness test of your current architecture environment
Need some assistance with the upgrade	We will use our knowledge and experience and guide you step-by-step through the upgrade process
Have concerns with data security	We realize the importance of your data so we take special care when it comes to security of your data.

Want to implement additional functionalities	We will work onsite with your resources to implement all functionalities that you need

OR, MAYBE YOU WOULD LIKE US TO DO EVERYTHING?

Great!

Not only that we will do the upgrade, we will do it the only way we know to do it – the right way. We will give your PeopleSoft projects all the attention that they need – from initial planning all the way to the go-live and post-implementation support.

Contact us!

To learn more, visit www.apexinformatics.com or call (402) 402-9381 to speak to our representative

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